Print is the only answer...

When Your Message Is Important Enough to Read

There's so much hubbub around about digital media that you may ask: Why print at all?

The answer is simple: If you have something important enough to read, it is worth printing.

Studies reveal that there is still a huge demand for print for audiences of all ages.

Consider the Facts

Print stands on its own. Americans are still reading books, and authors are still publishing and self-publishing.

Students, regardless of their gender or computer skills, overwhelmingly prefer printed textbooks to digital media.

Nielsen Results

A Nielsen survey found that despite teens' tech-savvy reputation, these young readers continue to express a preference for print.

Children who have embraced digital media understand the worth of a printed book.

According to the Nielsen report, "The generation known for staying digitally connected at all times prefers to buy and read physical books over digital ones."

Forget Online Reading

"Ebooks are just not user-friendly. Streaming movies and playing video games is easy, but reading a book online is not," Nielsen says.

Reading from a screen inhibits your reading comprehension. It's harder to remember what you've read after you are finished.

Better Learning Experience

School districts are feeling pressure to make textbooks go away, but students are crying for printed books.

While iPads, tablets or e-readers are perceived as "cutting edge" technology, research shows that many students actually learn better through the print medium.

Smartphones Not the Answer

Experts urge adults and children to get away from the quick-fire virtual world of smartphones and the internet.

We are encouraged to read books that challenge our emotions and imagination and reinforce our sense of self.

Develop the Senses

Brain scans at the University of Washington show that reading print on paper leaves us with new neural pathways and evolve our senses.

Avid readers say: "I react better to what's on paper. It's more credible and legitimate."

"You can buy new or used books and share or loan them to friends."

"Flipping pages in a book is much more enjoyable than swiping fingers over a screen. I love the feel, smell and texture of books."

Trading Pixels for Paper

According to Nielsen BookScan, the Association of American Publishers and other book-industry reporting, there was an increase in printed books in 2014.

Ebook sales in the U.S. declined by six percent in 2014 compared to the year before, according to just-released Nielsen statistics.

A new Nielsen Books & Consumer survey shows that printed books are outselling ebooks by a healthy 2:1 margin.

Bright Future

Looking forward, the overall volume of digitally printed books is forecast to increase 15.2 percent annually through

2019, according to a recent digital book printing study by Interquest, a market and technology research firm.

Best of Show

"Print is the high end of any product. True not everything is printed anymore. Only the best, the finest, the most important, the most popular make it onto press," says Copresco President and CEO Steve Johnson.

Printing On-Demand

Publishers want fast turnaround and less waste and inventory, and lower fixed costs.

The print-to-order capability of printing on-demand cuts out lengthy supply chains. Added benefits are the ability to personalize editions and quickly make various versions.

Value-Based

"As press runs become shorter, books become more of a specialty item, not a commodity," Steve added. "People need to have a reason to print and need to be interested in value. Otherwise, they could just do an ebook, a PDF or email."

Packs More Impact

Whether your work is a textbook, novel, cookbook, catalog, annual report or a collection of poetry, a printed piece will have a far better impact on your audience and leave a more lasting impression.

Be a Leader

In today's world of email, Facebook, and LinkedIn overload, print is the best way to stand out as an established professional leader in your field.

So, take a big step in the right direction. Call Copresco. We will put your important message into the most important medium: Print!

630-690-2000 • www.copresco.com



Digital On-Demand Printing

262 Commonwealth Drive Carol Stream, IL 60188

Address Correction Requested

While stopped at a red light, Sandra's car engine suddenly died. It was at a busy intersection, with traffic backed up for blocks. The man in the car directly behind her started honking his horn



continuously as Sandra kept trying to start the car. Finally, Sandra got out of her car and approached the man. "I can't seem to get my car started," Sandra said, smiling. "Would you be a sweetheart and go and see if you can get it started for me? I'll stay in your car and lean on your horn for you."

If you have trouble getting your children's attention, just sit down and look comfortable.

Children are unpredictable. You never know what inconsistency they're going to catch you at next.

Wall Street proverb: Every bull has a bear behind.

Because of an ear infection, Little Johnny had to go to the pediatrician. The doctor directed his comments and questions to Little Johnny in a professional manner. When he asked Little Johnny, "Is there anything you are allergic to?" Little Johnny nodded and whispered in his ear. Smiling, the pediatrician wrote out a prescription and handed it to Little Johnny's mother. She tucked it into her purse without looking at it. As the pharmacist filled



the order, he remarked on the unusual food-drug interaction Little Johnny must have. Little Johnny's mother looked puzzled until he showed her the label on the bottle. As per the doctor's instructions, it read, "Do not take with broccoli."

"Where there's a will, there's a relative."—Brad Williams

Traditional medicine wasn't curing a man's stomachache, so he decided to visit an herbal healer. After a brief examination, the shaman cut off a thong of elk hide from his belt and gave it to the man. "Bite off and chew one inch of this leather each day until it's all gone." When the man returned a month later, the healer asked how he was feeling. The patient answered, "The thong is gone, but the malady lingers on."

Marriage: the process of finding out what kind of person your spouse would have preferred.

Despite his best sales pitch, a life insurance salesman was unable to get a couple to sign up. "I certainly don't want to frighten you into a decision," he announced as he stood to leave. "Just sleep on it tonight, and if you wake up in the morning, let me know what you decide."



Overnight Lite is published monthly by Copresco for the edification and amusement of our clients and friends.

Subscriptions: Subscriptions to *Overnight Lite* are complimentary and available only within the United States of America. To subscribe, visit *www.copresco.com/lite.htm*

Submissions: Reader comments, suggestions and submissions of both humorous and technical material are welcomed.

Submissions will be fully credited if requested.

Postmaster: Send address corrections to Copresco's Overnight Lite, 262 Commonwealth Dr., Carol Stream, IL 60188 Copyright: All contents ©2015 Copresco. All rights reserved. ISSN 1930-2274

Copresco

262 Commonwealth Drive Carol Stream, IL 60188-2449 phone (630) 690-2000 fax (630) 690-8182 http://www.copresco.com